

EXAMPLE COST ANALYSIS - FLOORING INSTALLATION - NON UNION				
QUIETLEAF - QUIETFLOOR 3 INSTALLATION COST		TRADITIONAL ACOUSTIC & WOOD FLOORING INSTALLATION COST		
\$/SF	SAVINGS	DESCRIPTION	SAVINGS	\$/SF
\$0.00	✓	COST TO CLEAR WORK AREA OF TOOLS, MATERIALS, FURNITURE, ETC. AND STOP ALL OTHER TRADES.		\$0.80
\$0.30		COST TO REMOVE DUST FROM SUBFLOOR WITH VACCUUM/MOP FOR GLUE PREPARATION		\$0.30
\$0.00	✓	COST OF MATERIAL DELIVERY- GLUE FOR ACOUSTIC LAYER & ACOUSTIC LAYER MATERIAL		\$0.35
\$0.35		COST OF MATERIAL DELIVERY - GLUE FOR WOOD FLOORING & WOOD FLOORING MATERIAL		\$0.35
\$0.00	✓	COST OF ACOUSTIC LAYER GLUE & MATERIAL (5MM RUBBER)		\$1.25
\$0.00	✓	COST OF ACOUSTIC LAYER MATERIAL OVERAGE (5MM RUBBER)		\$0.19
\$0.00	✓	COST OF ACOUSTIC LAYER INSTALLATION		\$4.00
\$0.00	✓	COST TO REMOVE DUST FROM ACOUSTIC LAYER MATERIAL WITH VACUUM FOR GLUE PREPARATION		\$0.30
\$15.00		COST OF WOOD FLOORING MATERIAL	✓	\$11.00
\$6.00		COST OF WOOD FLOORING INSTALLATION		\$6.00
\$0.30	✓	GC WASTE MATERIAL REMOVAL AND CARTING		\$0.80
\$5.27	✓	GC FEES - INSURANCE, GENERAL CONDITIONS, & OH&P (24%)		\$6.08
\$27.22	TOTAL COST	QUIETLEAF FLOORING \$4.20 /SF COST SAVED	TOTAL COST	\$31.42

QUIETLEAF - QUIETFLOOR 3 INSTALLATION COST		TRADITIONAL ACOUSTIC & WOOD FLOORING INSTALLATION COST		
WEEKS		DESCRIPTION	WEEKS	
SAVED	INSTALL		INSTALL	SAVED
		TRADITIONAL TWO STEP RUBBER INSTALLATION + WOOD FLOOR INSTALLATION - 2 CREWS	10	0
5	5	QUIETLEAF ONE STEP INSTALLATION - 2 CREWS		
5	TOTAL WKS SAVED	QUIETLEAF FLOORING 5 WEEKS SAVED	TOTAL WKS SAVED	0

SAMPLE 12 STORY NON UNION HIGH END RESIDENTIAL DEVELOPMENT - 45,000 GSF		
1. 10 FLOORS OF RESIDENTIAL HIGH END UNITS WITH WOOD FLOORING		32,000 SF
2. QUIETLEAF CODE COMPLIANT FLOORING	IIC 54	STC 56
3. PROJECT FINANCING		\$50M LOAN/\$25M EQUITY
4. 5% INTEREST MONTHLY LOAN PAYMENTS AT TIME OF FLOOR INSTALL		APPROX \$250K / MONTH
5. QUIETLEAF FLOORING INSTALLS IN ONE STEP IN HALF THE TIME VERSUS THE TRADITIONAL TWO STEP INSTALL		5 WKS VS. 10 WKS
6. INTEREST SAVED - QUIETLEAF INSTALLS IN HALF THE TIME SAVING 5 WEEKS (SEE BELOW).		5 WKS/4 WKS X \$250K/MTH = \$312.5K
7. QUIETLEAF FLOORING COST SAVED (LABOR, MATERIALS, WASTE, GC COSTS)		\$4.20/SF SAVINGS X 32,000 SF = \$134.4K
8. SUBS CONTINUE TO WORK, LESS ELEVATOR TIME, AND LESS STAGING AREA REQUIRED		ADDITIONAL SAVINGS IN TIME
\$312.5K INTEREST SAVED	5 WEEKS & \$446.9K SAVED	\$134.4K COST SAVED